



The I need funds to help expand my business home loan

Prime | Near Prime | Specialist | Specialist+

Customer challenges

- They need funds for business or personal reasons.
- They could be self-employed for a short period of time or their previous years' financials don't tell the full story
- May not have their most recent financials or tax returns completed
- They may have a business loan or other debt they want to consolidate to lower their monthly repayments

Bluestone solutions

- Up to \$500k cash out, depending on product
- Flexibility with income verification
- Unlimited debt consolidation including tax debt and business loans, depending on product
- No credit scoring - we assess each application on a case-by-case basis

Speak to your BDM or call Adviser Support on 0800 668 333

Key loan features

	Prime	Near Prime	Specialist	Specialist+
Max loan amount*	\$2m	\$1.5m	\$1.5m	\$1.25m
Max LVR*	80%	80%	80%	80%
NZBN	24 months	12 months		
Debt consolidation	\$100,000 of unsecured debt	Unlimited, including tax debt, business debt or privately funded loans		
Cash out	\$500,000 <75% LVR; \$100,000 >75% LVR		Up to \$200,000	
Defaults/judgements	Ignored if paid up to \$500	Up to \$1,000 or over 24 months ignored	Up to \$1,000 or over 12 months ignored	Up to 2 over \$1,000 in the last 12 months ignored
Mortgage arrears	Up to 14 days	Less than 1 month	Less than 2 months	Less than 3 months
Discharged bankruptcy	Not accepted	Acceptable if more than 2 years	Acceptable if more than 1 day	

Got a question about our process or a deal in the pipeline?

Call our Adviser Support team on **0800 668 333**. They can also help with valuations, loan statements, rate information and loan statements.

What you need for your customer's application

Full Documentation

PAYE: we'll need your customer's 2 most recent payslips with corresponding salary credits via bank statement.

Self-employed: We'll need either 1 year full financials **or** 1 year personal and business tax returns (Prime loans require 2 years).

Alternative Documentation

We require **one** of either 6 months GST returns, 6 months Business Bank Statements **or** an Accountant's Letter (with the exception of Prime loans, which requires two of these documents).



View our [Product Matrix](#)



View our [Fees & Charges](#)

Speak to your BDM or Adviser Support on **0800 668 333**



bluestone.net.nz/advisers

Bluestone Servicing NZ Limited (1913755) (FSP181924), Level 21, 151 Queen Street, Auckland, 1010 as manager for the lender, NZGT Custodians (Bluestone) Limited (1262490) (FSP40011). Lending criteria, terms & conditions, fees and charges apply. This document is current as at 3 July 2023 and is subject to change without notice. *Subject to location, LVR and product selected.